

WineCare Storage is led by a team of highly motivated managers and staff dedicated to providing the best services available. Our strength is generated from our commitment to our clients, our industry, and our employees.

#### **WineCare's Professionals**

**Derek Limbocker**, President and CEO  
In the early 1960's Derek fell under the wing of legendary wine man Frank Schoonmaker, which started his lifelong love affair with wine. Derek was the owner of Gateway Wine & Spirits on 70th Street and Lexington Avenue for 20 years, and continued to be involved with the business after its merger with Park Avenue Liquors in 1984. He has worked for J.P. Morgan, Morgan Stanley, and most recently was a Managing Director at Train Babcock Advisors, LLC.

#### **Kenneth Williams**

Vice President, Operations  
Ken rose up through the ranks at Pierce Leahy, one of the largest commercial records management companies in the world, becoming a regional general manager at their largest facility in New Jersey. He was responsible for over a million boxes of office records and thousands of daily transactions which included delivery service into and out of New York City. He understands storage and service and brings his numerous skills to efficiently, effectively, and safely store and deliver fine wine.

**Contact: [kwilliams@winecare.com](mailto:kwilliams@winecare.com)**

#### **Jean-Pierre Galateau**

Vice President, Sales and Marketing  
Jean-Pierre was the CEO of Prestige Wine Corp. NY, a fine wine importing and distributing company. He has also served as the senior wine advisor and general manager of one of New York City's largest retail wine stores, and then became the Director of the Fine & Rare Wine Department at Phillips International Auctioneers where for four years he was responsible for all wine auction activities.

**Contact: [jean-pierre@winecare.com](mailto:jean-pierre@winecare.com)**

#### **Leslie Fitzpatrick**

Director, Client Relations  
Leslie has worked as the Director of Operations for two of New York City's non profit organizations, most recently at the Greenwich Village Society for Historic Preservation. She has been responsible for programming, donor relations, fundraising, and events management.

**Contact: [leslie@winecare.com](mailto:leslie@winecare.com)**

**[www.winecare.com](http://www.winecare.com)**

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**To open an account or to inquire about rates and services, please contact  
Jean-Pierre at 212-594-9590  
or 917-566-0584.**

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Licensed by the NY SLA, Insured and Bonded

# WINECARE STORAGE

**"We Take Great Care of Your Fine Wine"**




**[www.winecare.com](http://www.winecare.com)**

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New York, New York 10001

212-594-9590 Fax: 212-594-9572

Email: [jean-pierre@winecare.com](mailto:jean-pierre@winecare.com)



**Located in the heart of Manhattan, WineCare Storage is the only wine cellar of its kind.**

By combining the knowledge of fine wine professionals with the expertise of leaders from the demanding world of document storage, WineCare Storage has created an unparalleled environment for the care and management of fine wine.

Add to our years of experience a sophisticated winetracking software integrated with a proprietary database of over 33,000 wines.

The result is New York's premier wine storage facility.

We provide impeccable service to wine collectors, fine restaurants, and fine wine retailers.

**Temperature & Humidity Control**

Our underground cellars are kept at a constant 55 degrees and are humidity controlled. A complete backup system is in place to ensure uninterrupted protection of your fine wine.

**Security**

Our facility is monitored 24/7 by a state of the art video surveillance system. A computerized central security station monitors burglar, fire, water, and temperature at all times.

**Pick-Up, Receiving, Delivery & Shipping**

We offer 3-hour rush service, same day service, and next day service to all five boroughs and the greater New York metropolitan area. Orders can be placed via the web, email, or fax, with three levels of client security control.

**Bar Coding**

WineCare Storage uses the latest bar code, scanner, and inventory management tools to provide you with the highest level of access and control of your wine inventory.

**Interactive, Web-Based Inventory Control**

At the heart of WineCare's operations is *Fine Wine Access*<sup>™</sup>, a sophisticated wine-tracking software developed and used exclusively by WineCare. Our online interface features a comprehensive database of thousands of wines and allows you to:

- view and manage your entire inventory online in real time
- schedule pick ups, deliveries and other services
- find detailed information about each specific wine in your cellar
- ensure the accuracy of name, region, varietal, etc.

The "links" and features are limitless. Two features of particular note are notification of wine maturity dates and low inventory alerts.

**Other Services**

In addition to our storage and delivery services, WineCare offers valuations, inspections, wine auction opportunities, and full service consulting.

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